

Structured judgment and decision making

Budapest

European Commission and EKLIPSE

September, 2018

Mark Burgman

Imperial College London



Against the grain: in November last year, demonstrators took their grievances to the World Trade Organization in Paris.



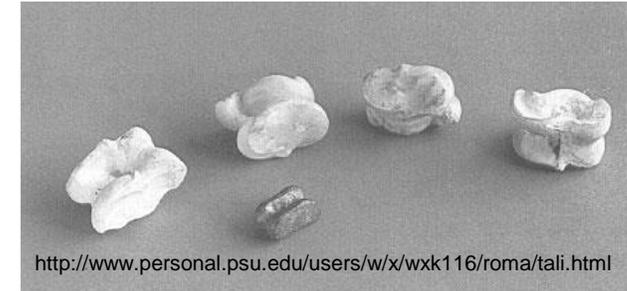
A Brief History of Risk

Greek, Hebrew and Roman systems used letters for numbers.
Lacked a numbering system that allowed calculations.

Hindu invention
of numerals



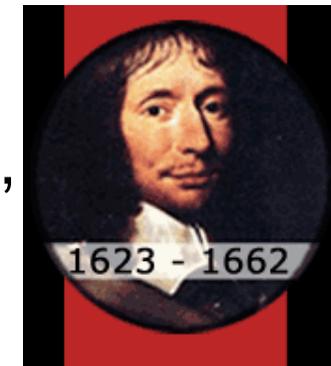
al-Khowârizmî, c. 825
Rules of arithmetic



Fibonacci, *Liber Abaci* (1202)
Fractions, roots, interest, profit, ...



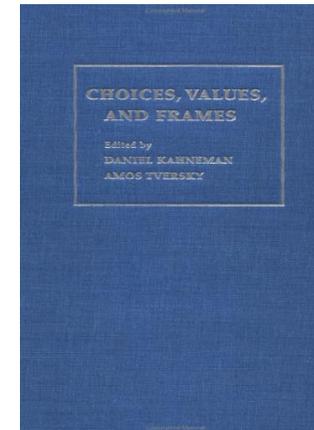
Pascal *Port Royal Logic*, (1654), Fermat, Huygens,
Hobbs, ... (probability as chance and belief)



Why people worry about the ‘wrong’ things

Judgements in uncertain situations are coloured by...

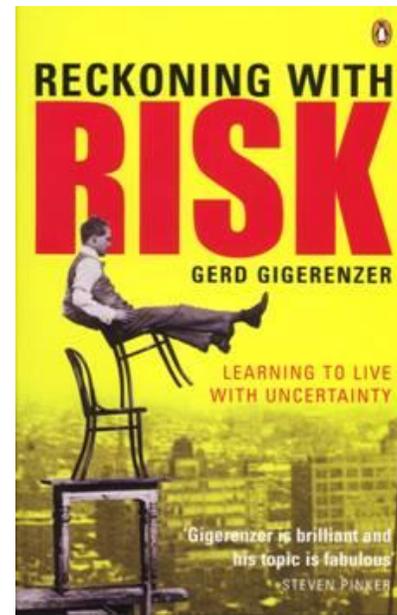
- overconfidence
- framing
- level of personal control
- understanding of the issues
- degree of personal experience
- dreadfulness of the outcome (kill size, outrage)
- equitability
- visibility
- status



Pathology of risk perception

leading to ...

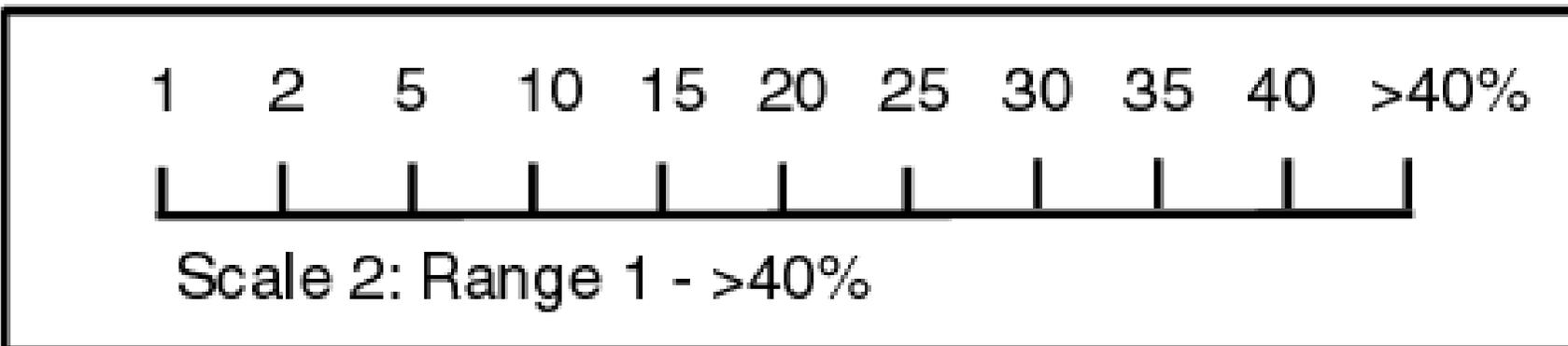
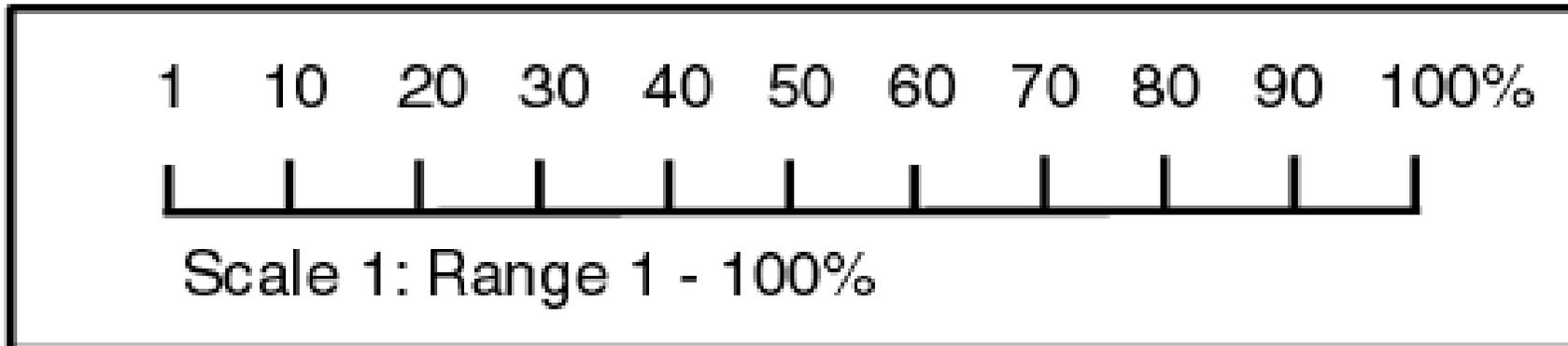
- insensitivity to sample size (Law of Small Numbers)
- framing effects
- overconfidence
- anchoring
- hindsight bias
- availability bias
- motivational bias
- risk aversion

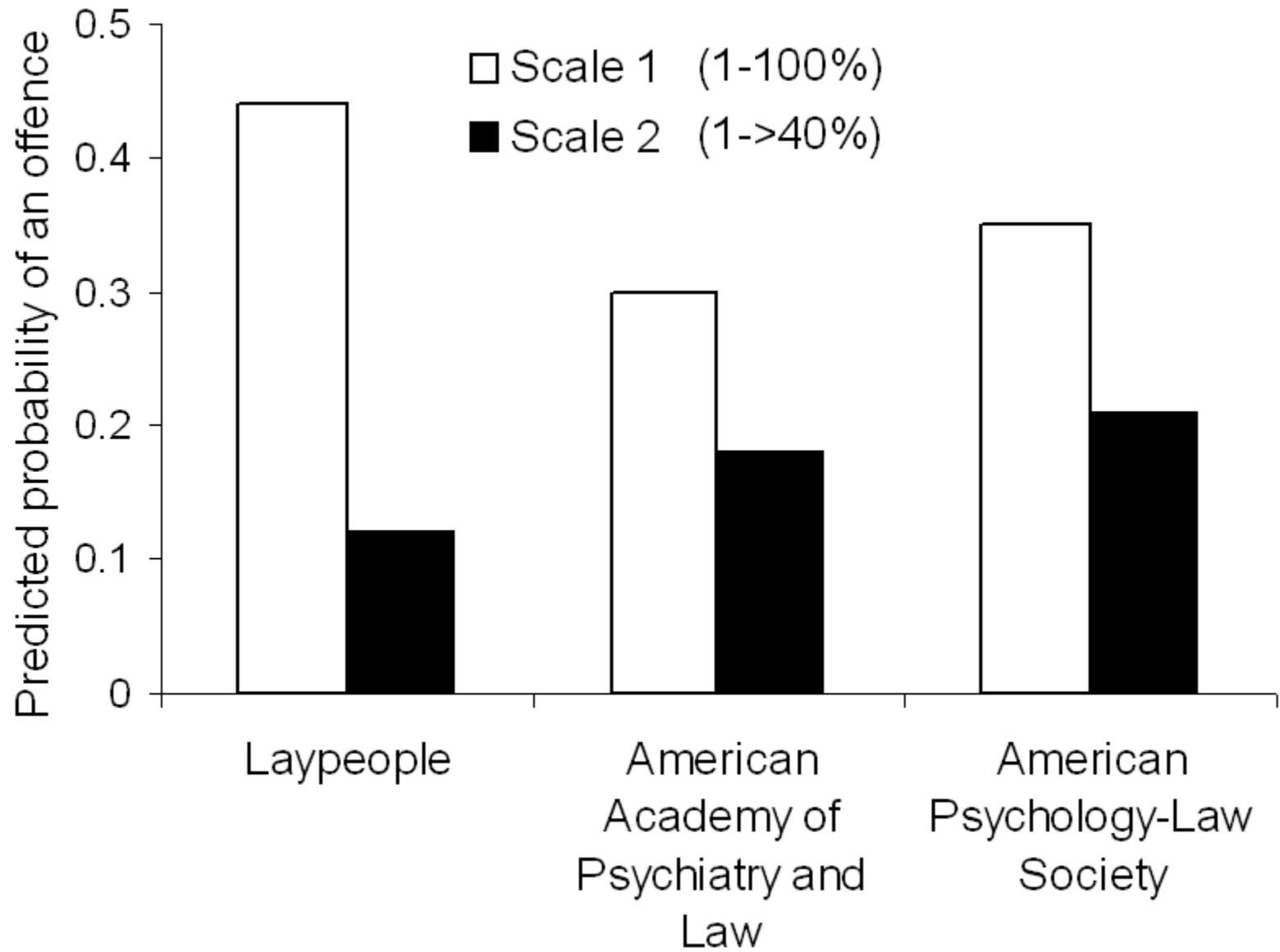




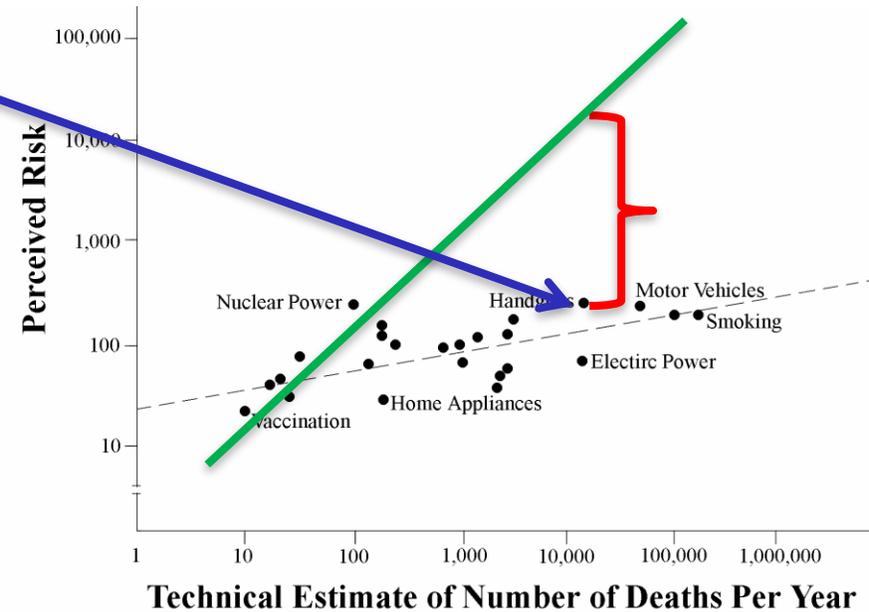
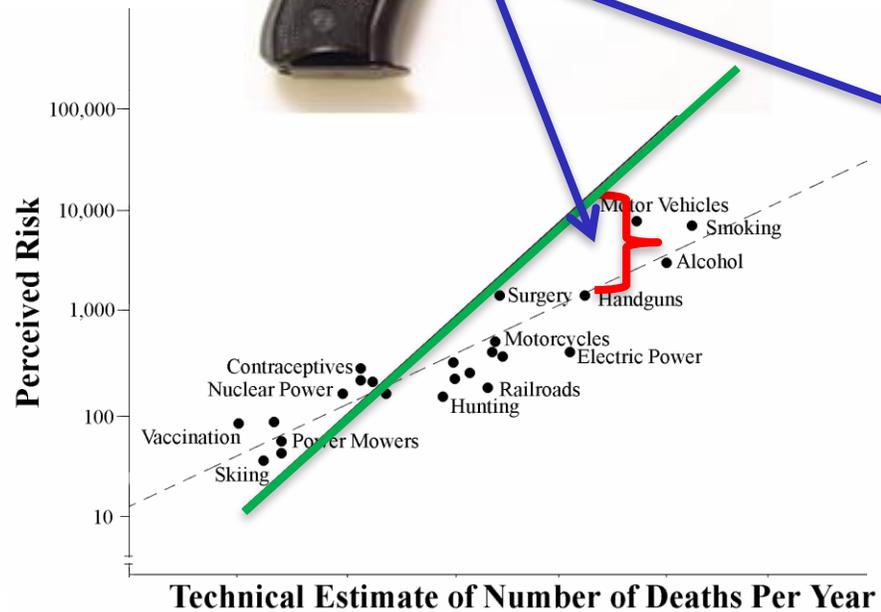
Framing

Two scales used to guide judgments about probabilities that violent criminals will re-offend
(after Slovic et al. 2000)



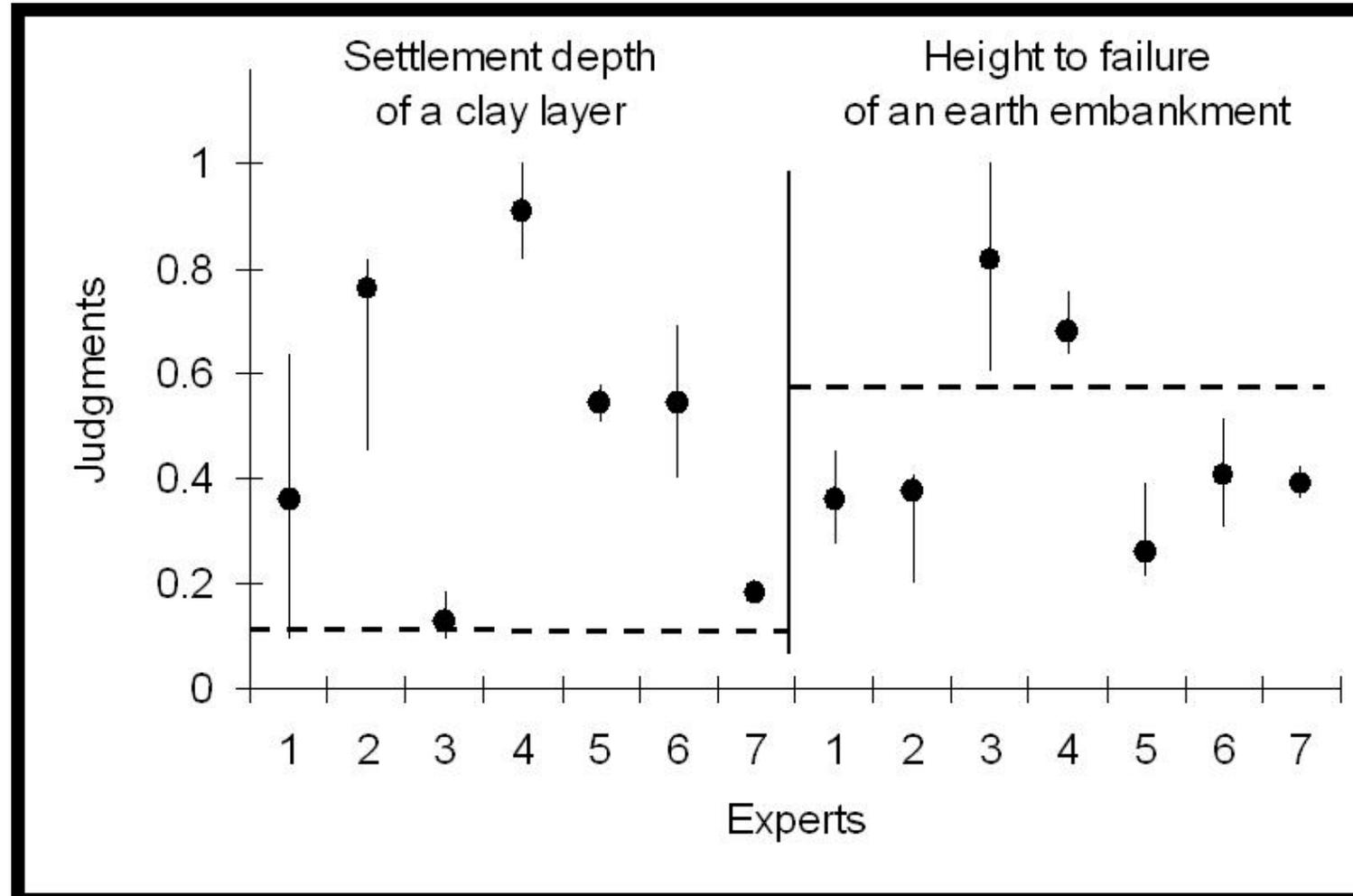


Personal control, understanding...

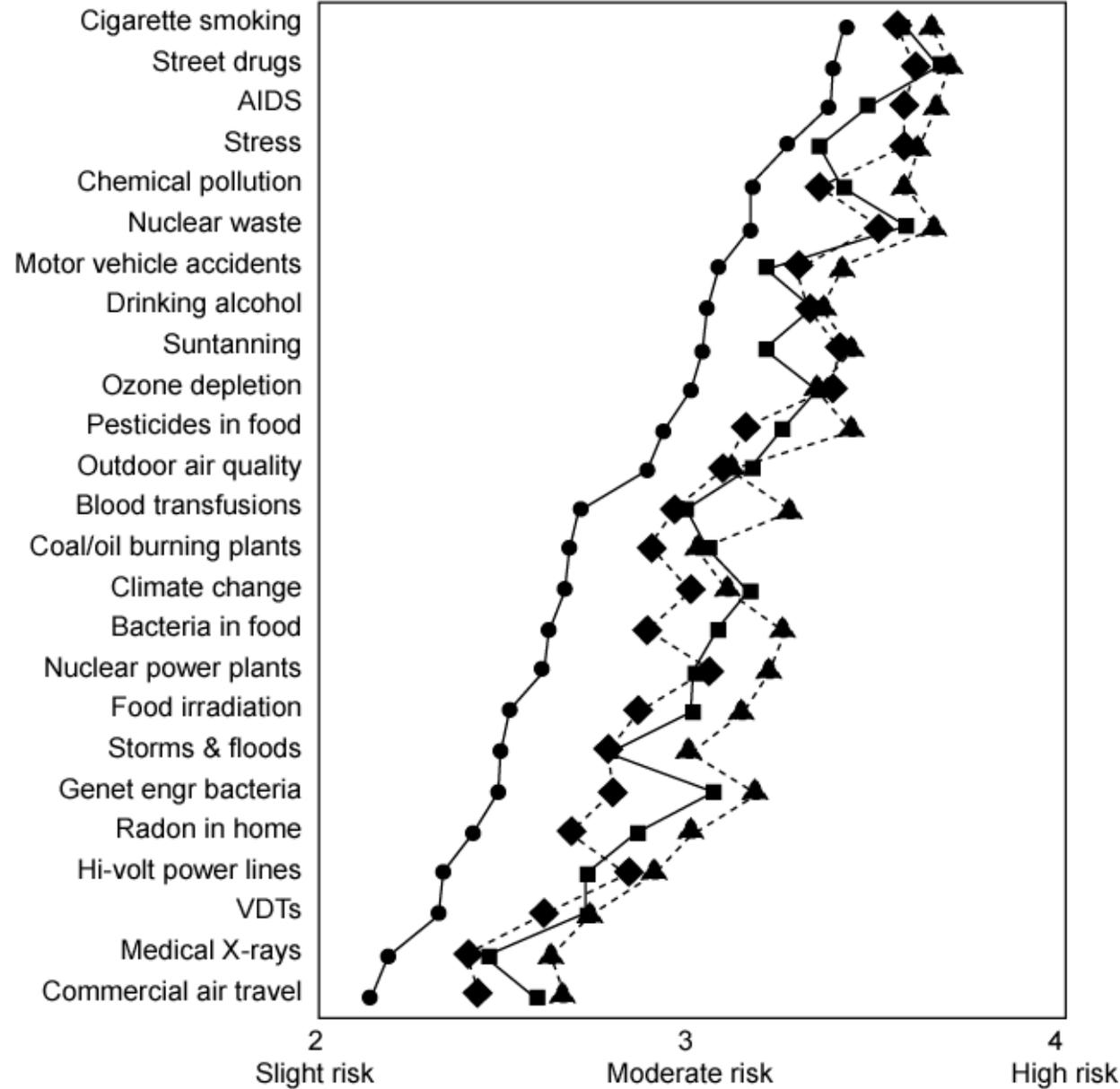


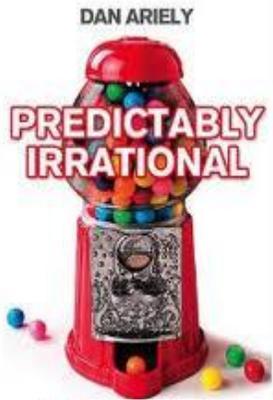
Slovic et al. (1979)

Overconfidence



(Hynes and Vanmarche 1977)





FUTURE BABBLE

Why Expert Predictions Fail — and Why We Believe Them Anyway

Dan Gardner

Bestselling author of Risk

"Future Babble is genuinely amusing, and should be required reading for journalists, politicians, academics, and anyone who claims to 'know.'" —STEVEN PINKER, author of How the Mind Works

A NEW YORK TIMES BUSINESS BESTSELLER

"An entertaining and thought-provoking as *The Tipping Point* by Malcolm Gladwell... *The Wisdom of Crowds* ranges far and wide." —*The Boston Globe*

THE WISDOM OF CROWDS

JAMES SUROWIECKI

WITH A NEW AFTERWORD BY THE AUTHOR



PHILIP E. TETLOCK

EXPERT POLITICAL JUDGMENT

How Good Is It? How Can We Know?

WRONG

Why Experts Keep Failing Us — And How to Know When Not to Trust Them



Scientists, finance wizards, doctors, relationship gurus, celebrity CEOs, high-powered consultants, health officials and more

DAVID H. FREEDMAN

author of *THE UNDERCOVER ECONOMIST*

ADAPT

WHY SUCCESS ALWAYS STARTS WITH FAILURE

TIM HARFORD

"Harford presents complex arguments with unflinching clarity and wit" —*Sunday Times*

Harnessing the Power of Counterintuition

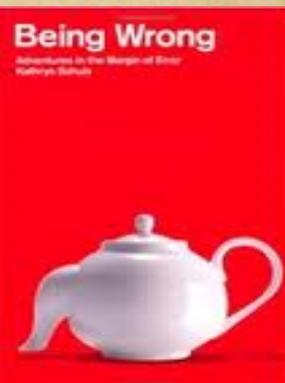
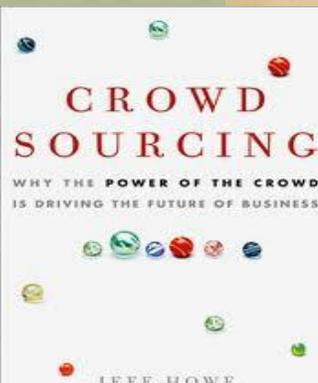
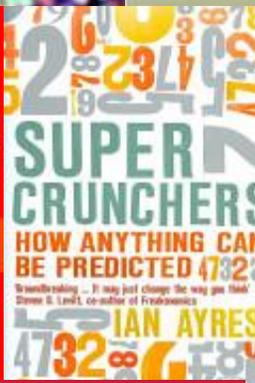
THINK TWICE

MICHAEL J. MAUBOUSSIN

SUPER CRUNCHERS

Today the name of the game is data. Ian Ayres shows us how and why in this groundbreaking book. Not only is it full of facts, it also changes the way you think. —STEVEN D. LEVITT, author of *Freakonomics*

IAN AYRES



blink

By the author of *THE TIPPING POINT*

The Power of Thinking Without Thinking

Malcolm Gladwell

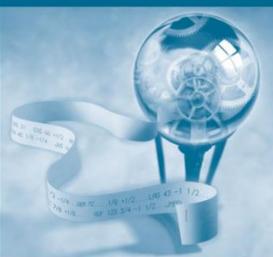
HERE COMES EVERYBODY

CLAY SHIRKY



Predictocracy

Market Mechanisms for Public and Private Decision Making



MICHAEL ABRAMOWICZ

SECOND EDITION

WITH A NEW SECTION: "ON REGULARITY & FRAILTY"

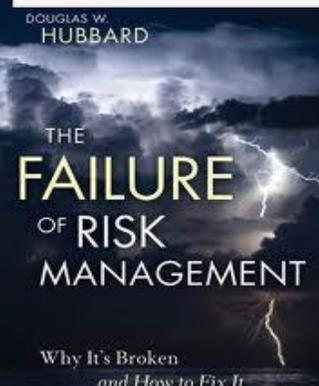
THE BLACK SWAN



The Impact of the Highly Improbable

"The most prophetic writer of all" —*NY Times*

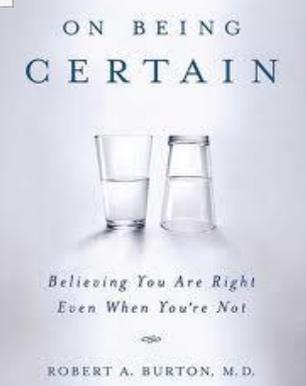
Nassim Nicholas Taleb



DOUGLAS W. HUBBARD

THE FAILURE OF RISK MANAGEMENT

Why It's Broken and How to Fix It



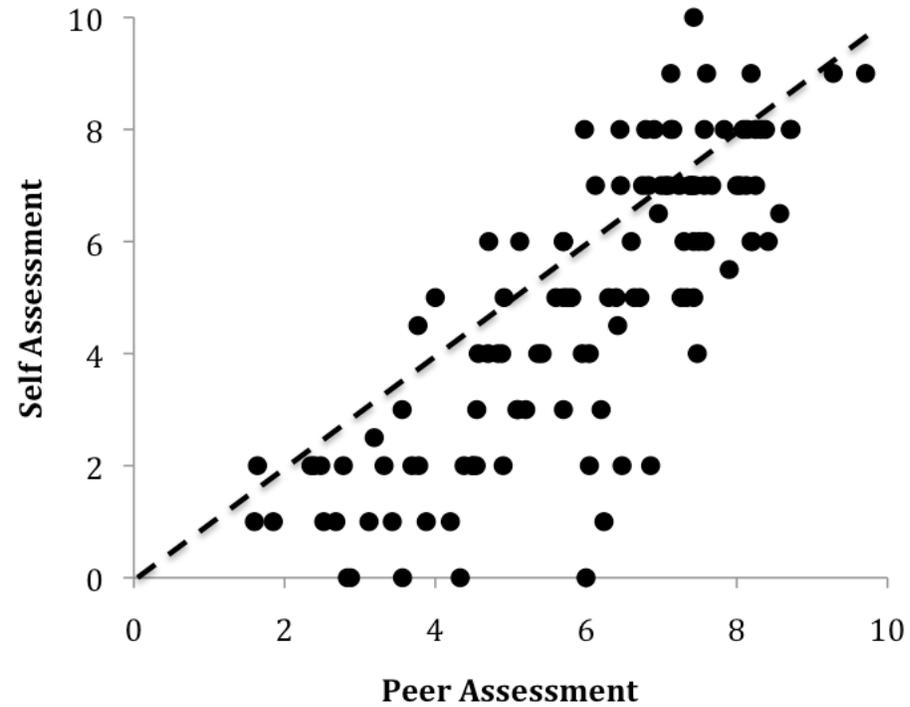
ON BEING CERTAIN



Believing You Are Right Even When You're Not

ROBERT A. BURTON, M.D.

Peer versus self assessments

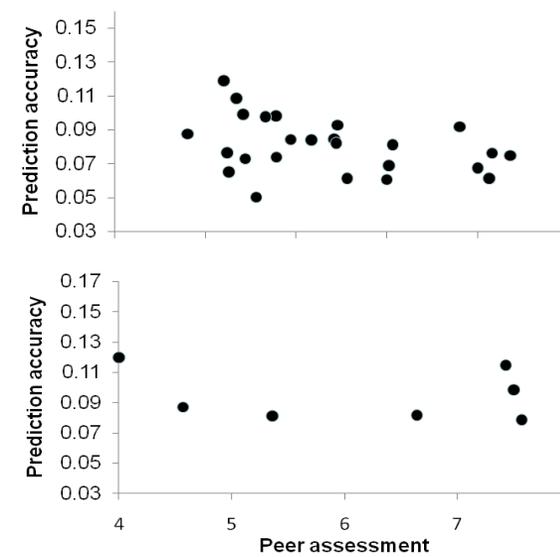
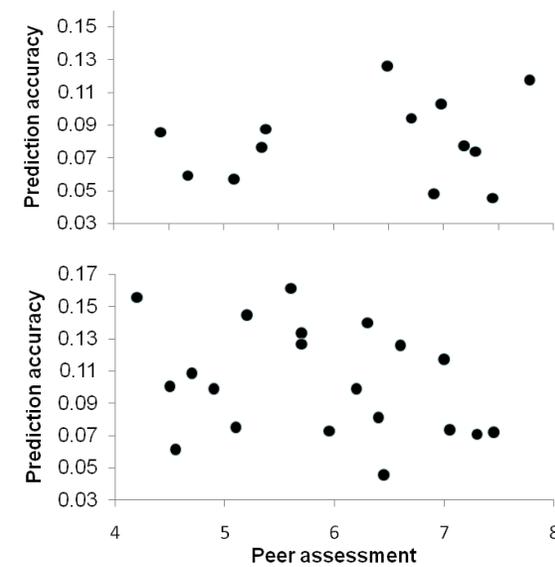
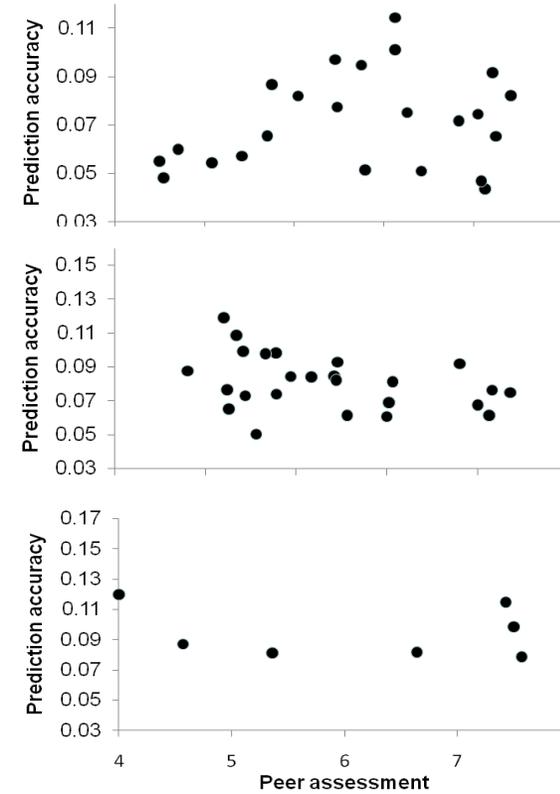
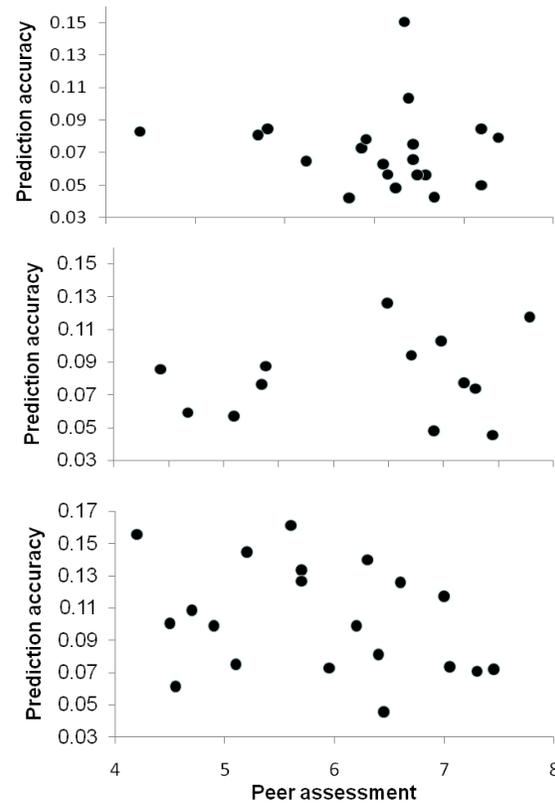


$r = 0.85$

*Range across
workshops
[0.675 to 0.944]*



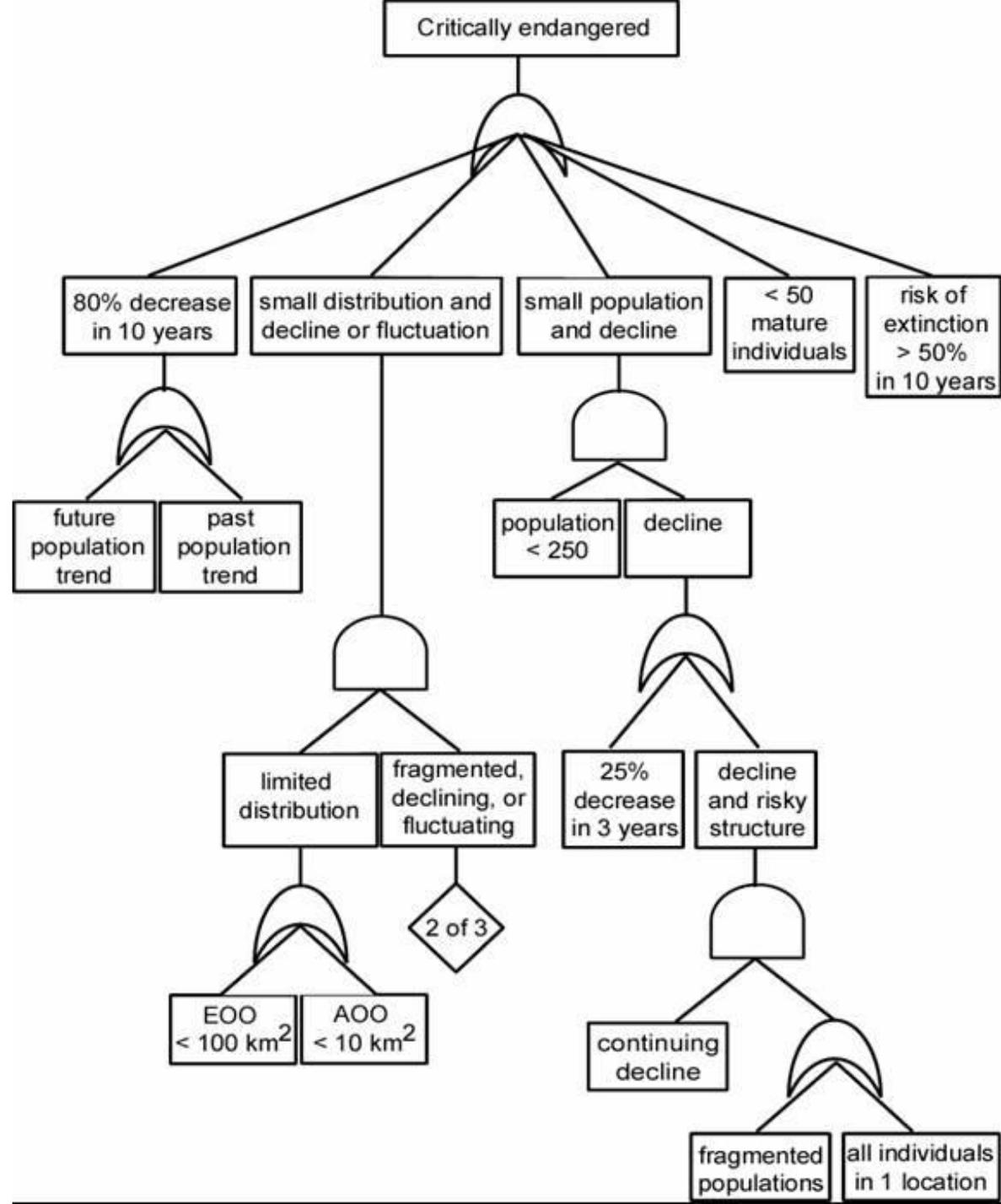
Do peer assessments correlate with performance?



IUCN rules

'Critically endangered'

- **IF** *Decline of $\geq 80\%$ in 10 years or 3 generations*
- **OR** *Range $< 100 \text{ km}^2$ or occupied habitat $< 10 \text{ km}^2$*
AND
at least 2 of the following 3 conditions are met:
 - 1) severely fragmented or in 1 subpopulation
 - 2) continuing to decline
 - 3) fluctuations > 1 order of magnitude
- **OR** *number of mature individuals < 250*
AND
at least 1 of the following 2 conditions are met:
 - 1) $\geq 25\%$ decline in 3 years / 1 generation
 - 2) continuing decline and 1 subpopulation or ≤ 50 per subpopulation
- **OR** *< 50 mature individuals*
- **OR** *$\geq 50\%$ risk of extinction in 10 years / 3 generations.*



What can groups do?

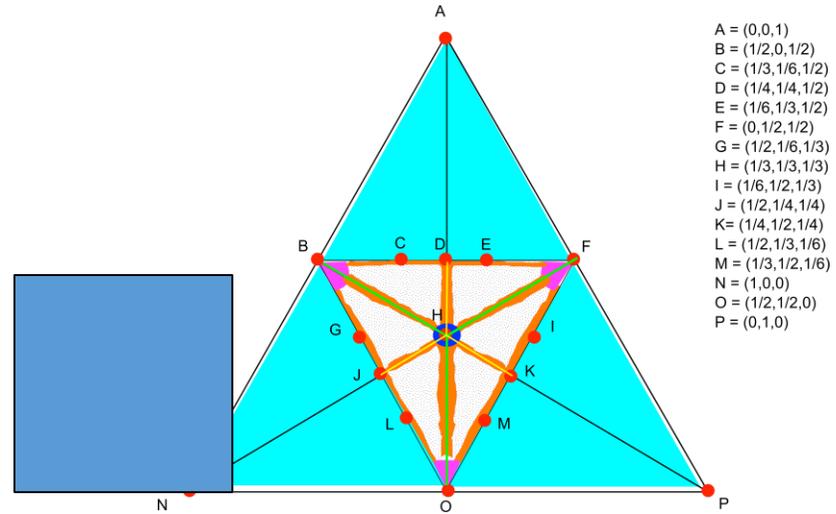
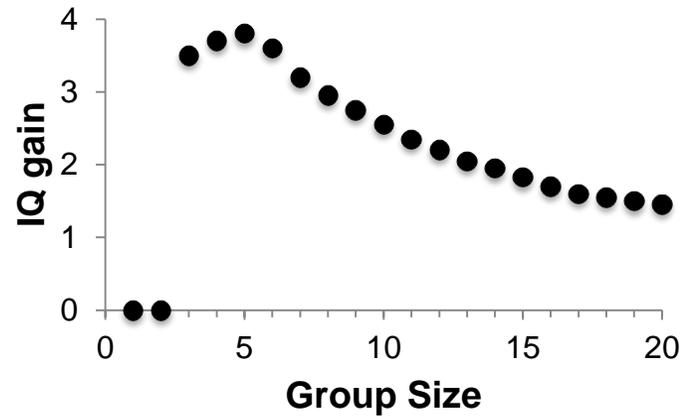
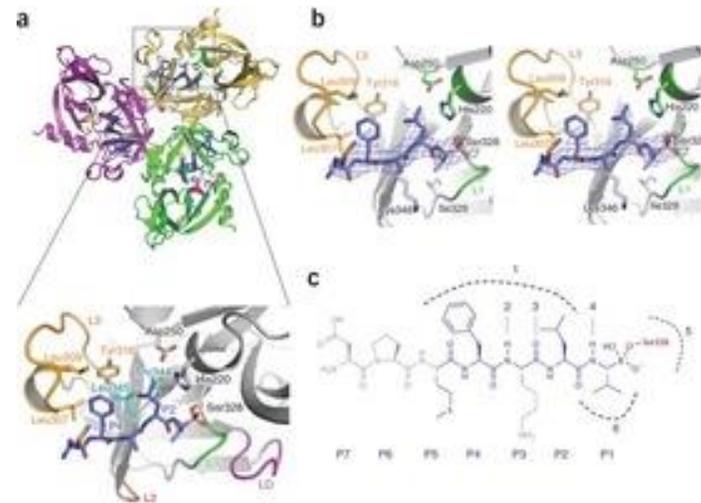
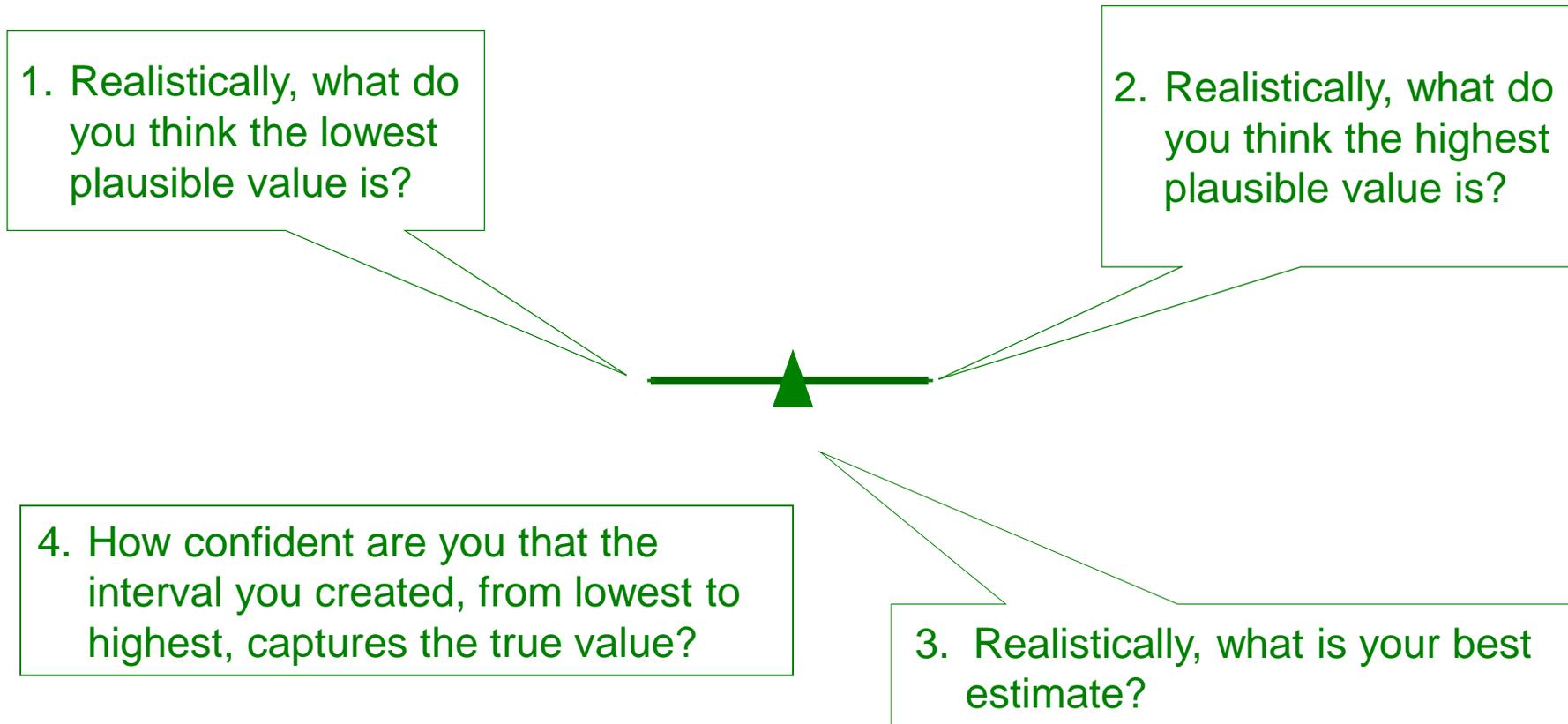


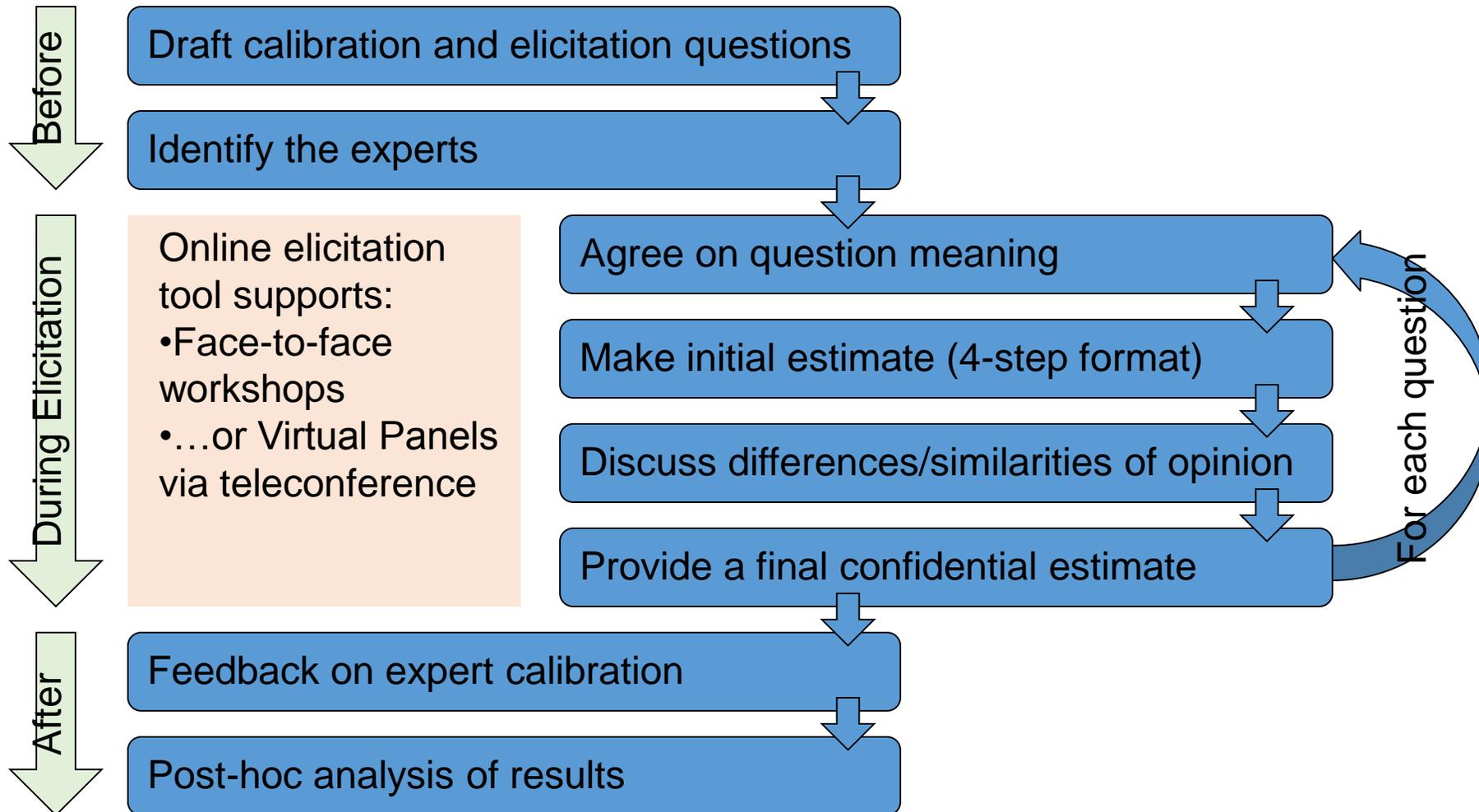
Photo # NH 70305 USS Scorpion comes alongside USS Tallahatchie County, April 1968



4-step question format...



Integrated elicitation process



How many beans?: individual response

1. Realistically, what is the lowest number of jellybeans you think are in the jar?
2. Realistically, what is the highest number of jellybeans you think are in in the jar?
3. What's your best guess at number of jellybeans in the jar?
4. How confident are you that the interval you've created captures the true number of jellybeans? (for this question answer between 50-100%)



Trivial Pursuit



Group responses

1. In what year did the world's population reach 2 billion?

Group responses

1. In what year did the world's population reach 2 billion?
2. How long is a newborn Humpback whale?

Group responses

1. In what year did the world's population reach 2 billion?

1. How long is a newborn humpback whale?

1. What % of American presidents have been lawyers
(asked in 2007)

Group responses

1. In what year did the world's population reach 2 billion?
2. How long is a newborn humpback whale?
3. What % of American presidents have been lawyers
(asked in 2007)
4. In what year was the microchip invented?

Group responses

1. In what year did the world's population reach 2 billion?
 2. How long is a newborn humpback whale?
 3. What % of American presidents have been lawyers
(asked in 2007)
 4. In what year was the microchip invented?
-
1. What percent of a watermelon's weight is water?

Answers

1. In what year did the world's population reach 2 billion?

Answers

1. In what year did the world's population reach 2 billion?
(1927)

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale?

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15m)

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15)
3. What % of American presidents have been lawyers
(asked in 2007)

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15)
1. What % of American presidents have been lawyers
(asked in 2007) **(52.4%)**

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15)
1. What % of American presidents have been lawyers
(asked in 2007) (52.4%)
2. In what year was the microchip invented?

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15)
1. What % of American presidents have been lawyers
(asked in 2007) (52.4%)
2. In what year was the microchip invented? (1959)

Answers

1. In what year did the world's population reach 2 billion?
(1927)

2. How long is a newborn humpback whale? (4.15)

1. What % of American presidents have been lawyers
(asked in 2007) (52.4%)

2. In what year was the microchip invented? (1959)

1. What percent of a watermelon's weight is water?

Answers

1. In what year did the world's population reach 2 billion?
(1927)
2. How long is a newborn humpback whale? (4.15)
1. What % of American presidents have been lawyers
(asked in 2007) (52.4%)
2. In what year was the microchip invented? (1959)
1. What percent of a watermelon's weight is water? (92%)

The 3-step Procedure

Columbia University admitted women before 1980
(Yes / No)?

Some facts

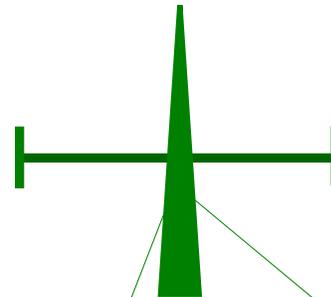
1. Columbia University is located on Manhattan in New York, USA (a progressive city and state).
2. Columbia University was the last 'ivy league' school in the USA to admit women.

The 3-step Procedure

**Columbia University admitted women before 1980
(Yes / No)?**

1. What do you think is the **lowest** probability that this statement is true?

2. What do you think is the **highest** probability that this statement is true?



3. Realistically, what is your **best estimate**?

Answer

Columbia University admitted women before 1980
(Yes / No)?

Answer

Columbia University admitted women before 1980
(Yes / No)?

NO! They were admitted in 1983.



Prizes go to

What doesn't work

Relying on individuals...

- overconfidence, hindsight bias
- framing
- availability bias
- reference group, base rate neglect
- using the person who (everyone believes) knows the most: the status effect
- undetected linguistic uncertainty

Relying on naïve groups...

- naïve question formulation: linguistic uncertainty
- unstructured discussion
- dominance, group-think
- common data sources / lack of independence
- uniformity in context, culture, styles of reasoning

To fix the problems

Ask individuals to...

- Consider counter-arguments
- Answer the same question in different ways (lowest, highest, most likely)
- Indicate confidence
- Examine estimates made by other people (feedback)
- Revise original estimates after feedback
- Anticipate issues with conditional probabilities, base rates, ...

Then, don't rely on individuals...

- Discuss questions to eliminate linguistic uncertainty
- Make groups diverse—age, gender, background and cognitive style
- Encourage groups to discuss and revise question meaning
- Use psychologically, culturally and contextually diverse, independent people
- Avoid group think— Delphi / independent data / anonymity in judgments



Aggregative Contingent Estimation (ACE)

The goal of the ACE Program is to dramatically enhance the accuracy, precision, and timeliness of intelligence forecasts for a broad range of event types, through the development of advanced techniques that elicit, weight, and combine the judgments of many intelligence analysts. The ACE Program seeks technical innovations in the following areas: (a) efficient elicitation of probabilistic judgments, including conditional probabilities for contingent events; (b) mathematical aggregation of judgments by many individuals, based on factors that may include: past performance, expertise, cognitive style, metaknowledge, and other attributes predictive of accuracy; and (c) effective representation of aggregated probabilistic forecasts and their distributions. The ACE Program will build upon technical achievements of past research and on state-of-the-art systems used today for generating probabilistic forecasts from widely-dispersed experts. The program will involve empirical testing of forecasting accuracy against real events.

Program Manager

For information contact: dni-iarpa-info@iarpa.gov

Program Information

[IARPA-BAA-10-05](#)
[IARPA Day Poster](#) 



<http://daggre.org>

George Mason University (Mason)

- Charles Twardy (PI), Kathryn Laskey (Co-PI), Robin Hanson



Australian Center of Excellence for Risk Analysis

And a supporting cast of thousands....



Intelligence Advanced Research Projects Activity

(IARPA) invests in high-risk/high-payoff research programs that have the potential to provide our nation with an overwhelming intelligence advantage over future adversaries



steven

Group 2, admin

2 links viewed

0 links rated

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The Question List

News

Jul 23, 2012: You'll notice a few minor changes this month. First, one question from last month has now become a continuous question and it will stay open until it's resolved. We will prompt you twice a month to revisit it, but feel free to update your answer any time you like. Second, your username will now be displayed on the graphs to other users in your group and you can change your username whenever you like (if you wish to update it, visit the [My Profile](#) page).

Continuous Questions

These are questions that are always open for you to answer (until resolved).

Will Japan officially become a member of the Trans-Pacific Partnership before 1 April 2013?

Status: Open

This Month's Questions

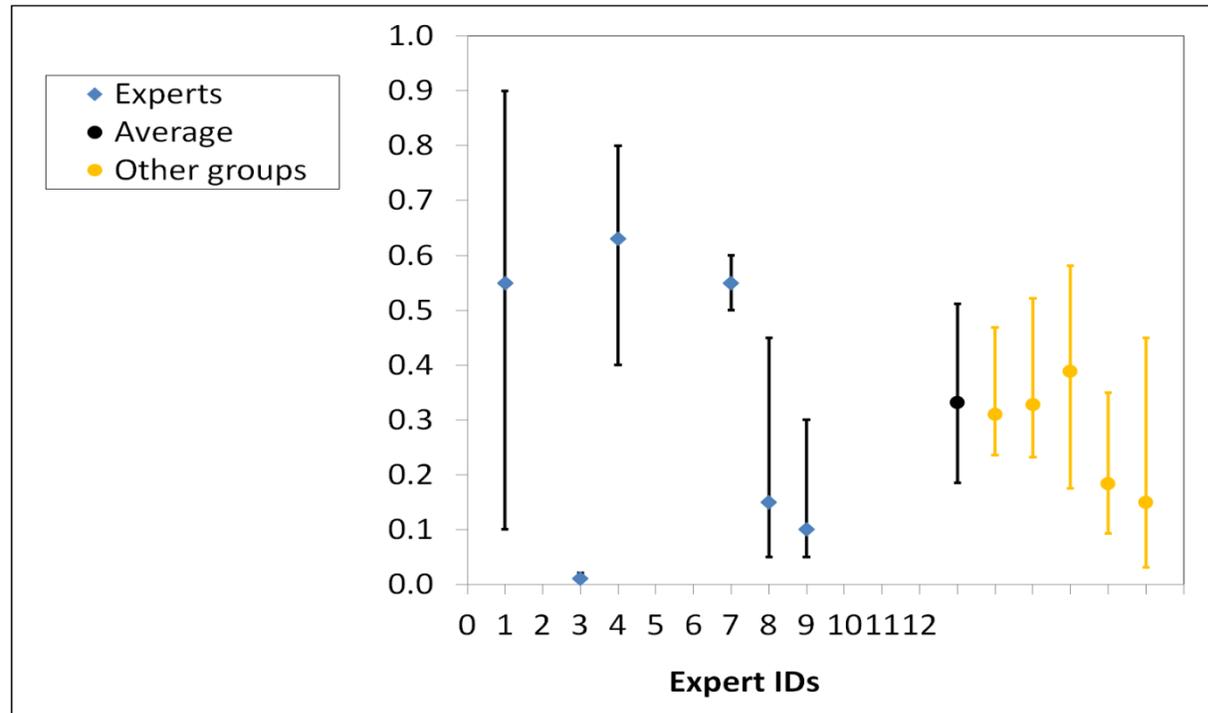
[Print this Month's Questions](#)

All rounds completed. View results by clicking questions below.

Will the Palestinian group Islamic Jihad significantly violate its cease-fire with Israel before 30 September 2012?

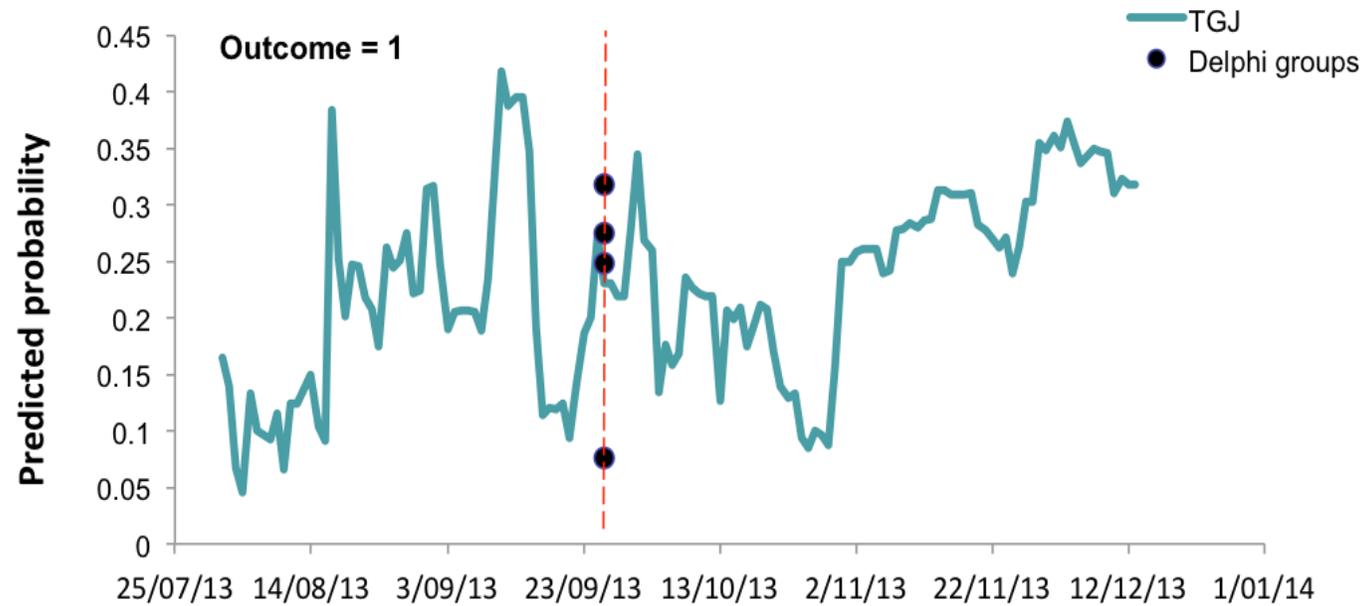
Status: -

Will Australia sell uranium...?

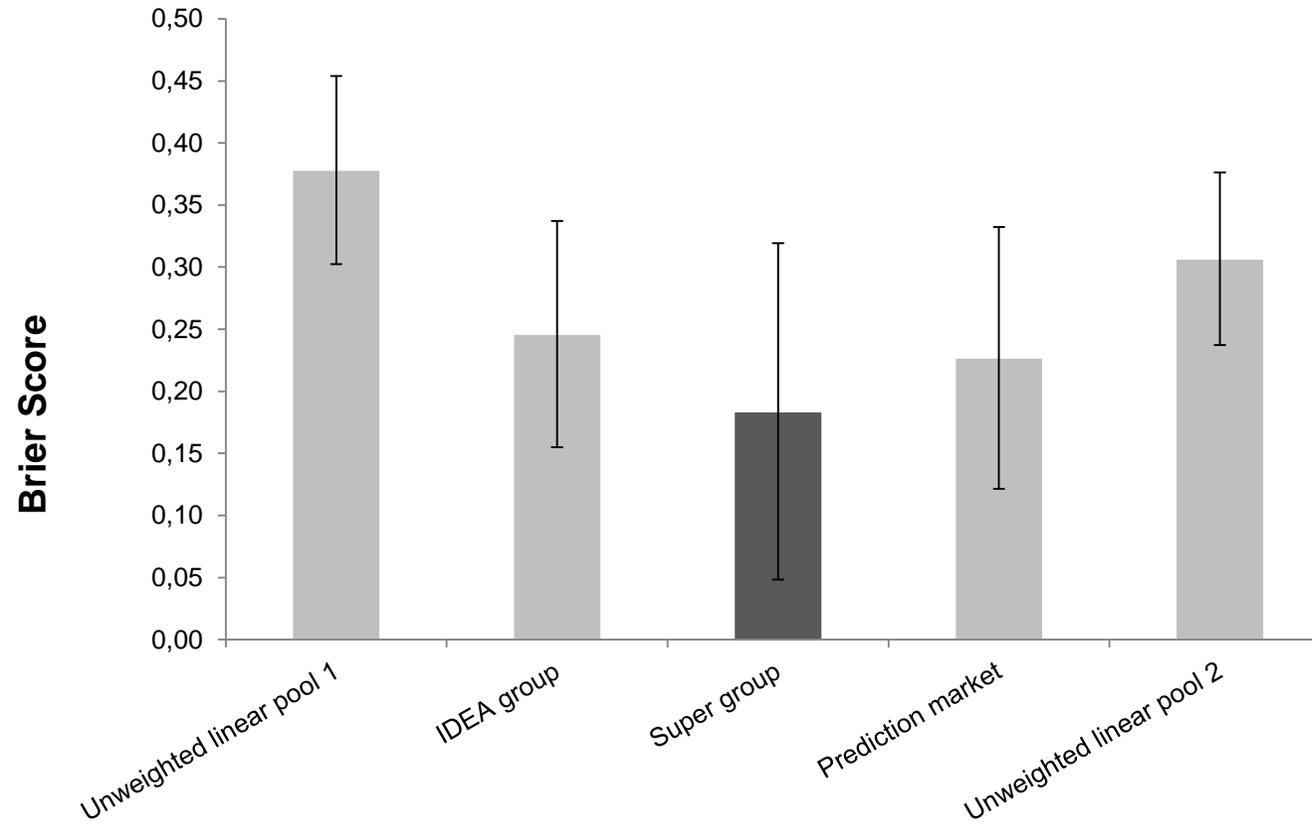


1220

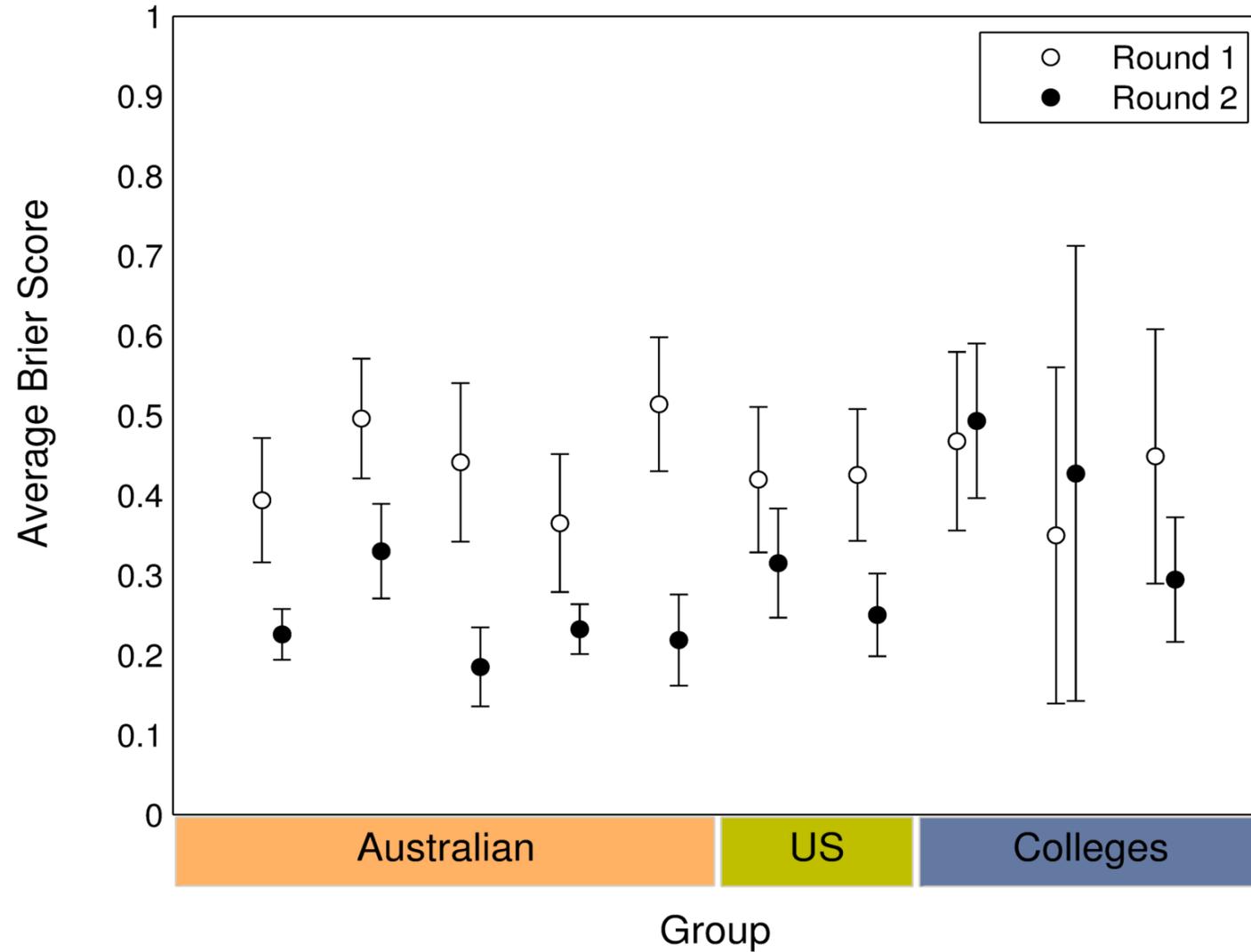
Will Chinese armed forces or maritime law enforcement forces attempt to interdict or make physical contact with at least one U.S. government naval vessel or airplane or Japanese government naval vessel or airplane that it claims is in its territorial waters or airspace, before 1 May 2014?



Geopolitical forecasts



Feedback helps



Crowdsourcing Evidence, Argumentation, Thinking and Evaluation (CREATE)

The CREATE program seeks proposals to develop, and experimentally test, systems that use crowdsourcing and structured analytic techniques (STs) to improve analytic reasoning. These systems will help people better understand the evidence and assumptions that support—or conflict with—conclusions. Secondly, they will also help users better communicate their reasoning and conclusions.

Interested offerors are required to submit [full proposals](#) in order to receive consideration for funding. Proposals must be received by May 9, 2016 in order to be assured of consideration during the initial round of selections.

The CREATE program is envisioned as a 4.5-year effort that is intended to begin in September 2016. Phase 1 of the program will last 20 months, Phase 2 will last 17 months and Phase 3 will last 17 months. Multiple Phase 1 awards are anticipated.

Program Manager

[Steve Rieber](#)

Program Information

[IARPA-BAA-15-11](#)

Research Area(s)

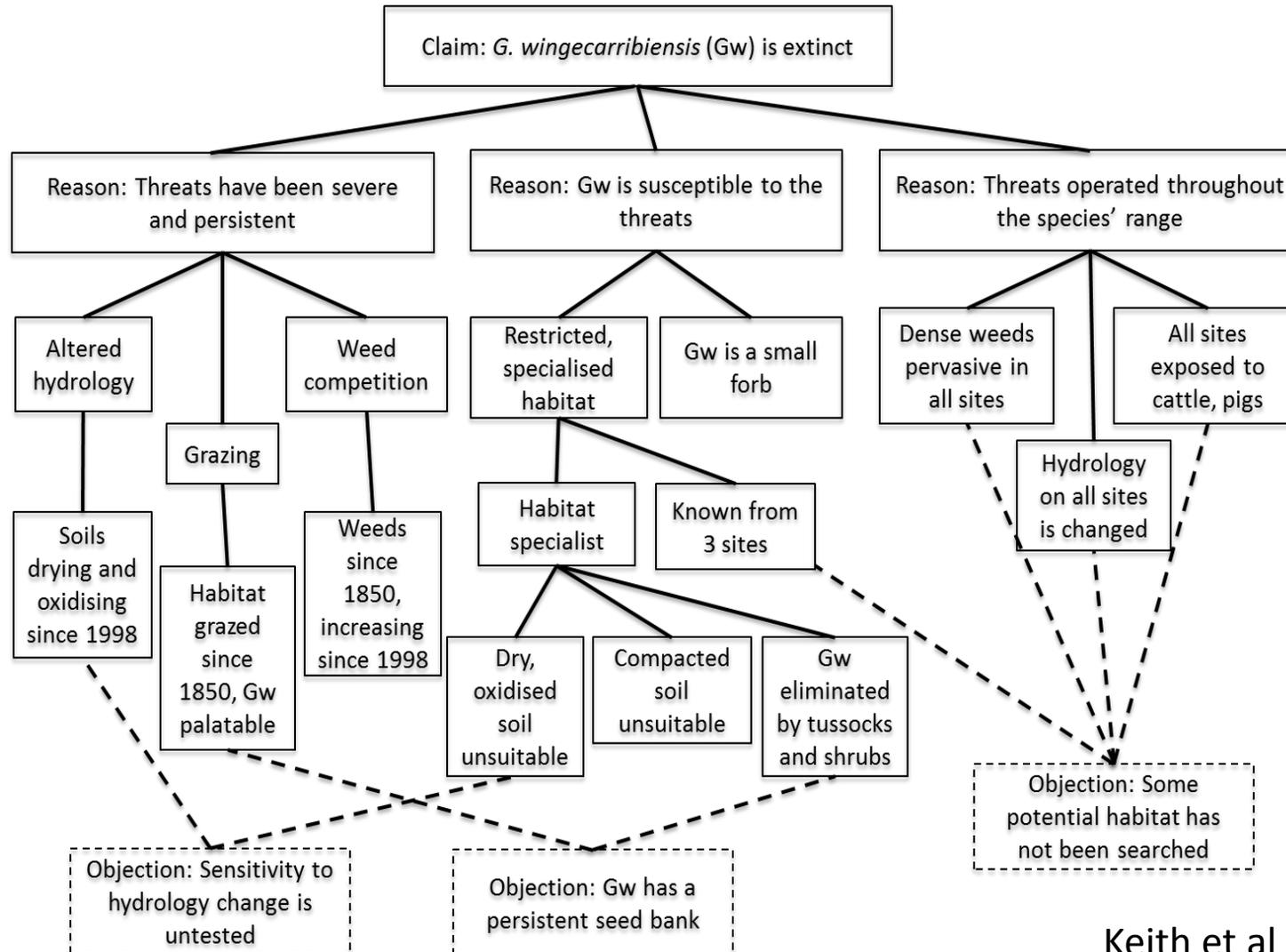
- Social and behavioral sciences
- Informal reasoning
- Computer science
- Structured analytic techniques
- Crowdsourcing

Related Article(s)

[Dr. Steve Rieber: Program aims to improve human reasoning](#)

[The future of crowdsourcing: Integrating humans with machines](#)

Argument map



Keith et al 2017

Tradeoffs

Decisions involve tradeoffs

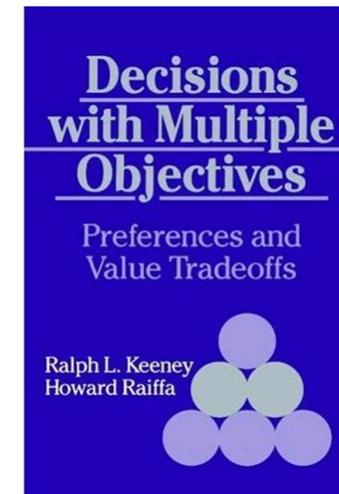
Tradeoffs involve weights (but whose?)

Weights are a function of two things:

- i. How important the attribute (the criterion) is to the decision-maker
- ii. The range of the attributes, that is, how much the criterion ‘swings’ in value across the range of the alternatives on offer



Von Neumann and Morgenstern



Utility and rights (after Morgan and Henrion 1990)

Utility-based criteria	Description
Probabilistic benefit-cost	Estimate benefits and costs of alternatives in economic terms, and use expected value (weighted by risk) to find the option with the greatest net benefit
Maximise multi-attribute utility	In place of economic value, use a utility function that incorporates the utility in terms of all important attributes
Maximise/minimise extreme outcomes	Minimise the chance of the worst outcome, or maximise the chance of the best outcome, usually dictated by social or political context
Rights-based criteria	Description
Zero risk	Eliminate risks entirely, irrespective of benefits or costs
Constrained risk	Constrain risk so that it does not exceed a specified threshold
Approval/compensation	Impose risks on only those parts of the population that have given consent, perhaps after compensation
Hybrid	Maximise probabilistic benefit-cost within a constraint of an upper bound on risk to an element(s) of the system

Performance matrix

- One of the simplest ways to avoid misusing MCDA is to avoid numerical solutions to trade-offs.
- Wherever possible, use the performance matrix to support decision-making.
- Look for **dominated alternatives** and **redundant criteria**

Simple example: Pick a flight ticket to Paris



(informal) problem formulation

Issues	Objectives	Indicators
<ul style="list-style-type: none">• I don't want to spend much money• I don't want hidden fees	→ Minimise cost	\$ total
<ul style="list-style-type: none">• I want a direct flight• I want easy check-ins	→ Minimise travel time	Hours
<ul style="list-style-type: none">• I want decent leg room• I want an aisle seat• I want friendly service	→ Maximise comfort	Scale (5 = best, 0 = worst)
<ul style="list-style-type: none">• I am concerned about recent airline safety incidents• I'm uncomfortable flying with a new airline	→ Maximise safety	# accidents / 1 million take-offs (5 yr average)

Performance matrix

Objectives (criteria)	Indicators	Preferred direction	A Air Aussie	B Westjet	
Minimise cost	\$	Lower is better	\$2000	\$1500	
Minimise travel time	Hours	Lower is better	8 - 9	13 - 15	