



Information about Eurosité and its financial policy/statements.

Eurosité is a charitable organisation pursuing exclusively public benefits. Its Articles of Association define its purpose as “maintaining and enhancing natural spaces across Europe by providing opportunities to network, learn and exchange experiences for those involved in the management of such spaces”. In 2021, Eurosité will apply for tax exempt status under Dutch law (ANBI status). An ANBI institution does not pay inheritance tax or gift tax. If an ANBI itself makes donations in the public interest, the recipient does not have to pay gift tax. Donors to an institution with an ANBI status may deduct their donations from income or corporate tax. As an ANBI institution, Eurosité is obligated to describe the methods used to generate income and the management and use of the institution's assets (see below). Eurosité has updated its Articles of Association to include an ANBI with a similar objective as the association as recipient of its assets, should the organisation cease to exist in the future.

1. Name of the institution: Eurosité – the European Land Conservation Network. In accordance with its statutes Eurosité is a membership association which was founded by deed executed on the eleventh of October two thousand and seven (11 October 2007). From this date and its early origins, Eurosité has grown to become one of Europe's largest networks of nature conservation management organisations.
2. RSIN/ Fiscal Code of the institution: 81 85 85 948.
3. Contact details of the institution: Hart van Brabantlaan 12-14, 5038 JL Tilburg, The Netherlands; Tel.+31 (0)85 086 13 63; E-mail: info@eurosité.org. Website: www.eurosité.org.
4. Objectives of the institution:
 - Vision: A Europe where nature is cared for, protected, restored and valued by all
 - Mission: To develop a strong and effective community of European land conservation practitioners by helping them to network, connect and exchange experience on the protection, restoration and stewardship of diverse, healthy and resilient ecosystems and natural spaces, both terrestrial and marine, across Europe.
 - Eurosité aims to:
 - benefit nature and human enjoyment of it;
 - enhance European nature conservation practice;
 - improve management of Europe's land and water resources;
 - share knowledge and disseminate practical information;
 - link sites and their managers;
5. Headlines of the policy plan: [Eurosité Strategy 2021-2025](#) – *connecting competence in conservation* – contains the following objectives:
 - Objective 1: Expanding the network's **REACH** for Europe's nature – Eurosité is recognised as a vital, active, and growing networking organisation with adequate geographic, thematic, disciplinary and institutional coverage.
 - Objective 2: Increasing the network's **RELEVANCE** – Eurosité is recognised as a leading facilitator of access to all relevant resources related to practical site management and land conservation.
 - Objective 3: Strengthening the network's **RESILIENCE** – Eurosité is a healthy organisation with the human and financial resources necessary to deliver this strategy and fulfil the expectations of its members.
 - Objective 4: Raising public **RECOGNITION** of land and nature conservation – Eurosité advocates for political support for land and nature conservation at the European level and raises awareness for the importance of practical site-based conservation.
6. Functions of the Board: The [Eurosité Board](#) is made up of 3-9 individuals. The tasks of the Board include running and representing the association, managing the capital and devising and pursuing the policy of the association. Specific functions in Eurosité's Board are president, secretary and treasurer.

Le réseau des organismes pour la gestion du patrimoine naturel européen

The network of organisations managing Europe's natural heritage

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7. Board Members: current Board Members in 2021 are:
 - President: Dr. Tilmann Disselhoff, Germany
 - Secretary & Twinning Ambassador: Anita Prosser, United Kingdom
 - Treasurer: Theo de Bruin, the Netherland
 - Rhys Jones, United Kingdom
 - Stefan Versweyveld, Belgium
 - Kyriakos Skordas, Greece
 - Marina Škunca, Croatia
 - Naïk Faucon, France
 - Miquel Rafa, Spain
8. Remuneration policy: The members of the Board receive no reward in their capacity as such, either directly or indirectly. A reasonable compensation may be payable in certain situations for expenses incurred for the benefit of the Association. All forms of compensation paid to Board members are included and explained in the annual accounts. Eurosité uses the salary scales of the Dutch Government (CAO RIJK 2020) for the remuneration of its staff at the Secretariat, including the Director.
9. An up-to-date report of the activities performed: Eurosité publishes an annual activity report. The latest version from 2020 can be found [here](#).
10. A financial statement:

transparency

Eurosité commits to offering maximum transparency to its members, donors and contracting parties. We constantly strive to further improve the quality of our financial controlling and reporting. To this end, our annual accounts (see below) need to be easily accessible and need to provide a good insight into our financial activities and our most recent balance sheet. Public and donor confidence is contingent on a clear and transparent representation of our revenue streams and expenditures.

management and use of institution's assets, financial reserve

Eurosité spends its assets on its objectives in accordance with the statutory objective. In its statutes Eurosité confirms that the association does not hold more capital than is reasonably necessary to achieve its goals. The Board is charged with the management of the association and none of the Board members can have a majority of control. In the fulfilment of their duties, the Board members are guided by the interests of the association. Financial resilience plays a crucial role in controlling organisational risks. Eurosité will take additional precautionary measures to be prepared to deal with unexpected challenges such as discontinuous income, large reductions in funding or unplanned expenses. A financial reserve will be formed to cover risks and to ensure that Eurosité can continue to meet its obligations in the future even in times of unexpected challenges. According to guidelines presented by the Dutch Association of Fundraising Foundations (Vereniging Nederland Filantropieland - VFI), a charity's 'continuity reserve' may not exceed 1.5 times the annual running costs of the organisation. The aim for 2021-2025 is to build up a reserve that will cover the Secretariat's fixed expenses for a period of 4 months. This includes salary costs for about 2,5 FTE. Eurosité will, financial resources permitted, include an annual reserve in each annual budget.

Methods to generate income

Eurosité currently (2021) has the following sources of income:

Income source	Description
Membership fees	Membership fee levels for organisational members are determined by country of origin and size of organisation (annual budgets used for nature conservation). Associate members (individuals and

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	organisations) pay a fixed (lower) contribution. The membership fee matrix is approved by the Annual General Meeting.
Project funding	Every two years, and from 2021 every three years, Eurosite applies for a Framework Partnership Agreement for EU NGO-funding (40% co-financing needed). This is currently the largest revenue source. Revenue from other project grants has become increasingly relevant (e.g., LIFE Preparatory projects, Interreg, Horizon 2020).
Service contracts	Eurosite currently provides services for some contractual partners and plans to enter similar service contracts in the near future.

To broaden and increase financial resilience and capacity, in 2021-2025 Eurosite will explore new revenue streams and investigate potential areas for growth:

Revenue source	Description
Training and networking services	Eurosite is well positioned to expand its training and networking services for members and non-members. Revenue from these services can be generated in the form of participation fees for events, service provision for others.
Institutional support	Funding agreement with donors/foundations.
Crowdfunding campaign	Carry out a public fundraising campaign to support a specific project.
Sponsoring	Partnerships with companies.
Crowdsourcing	Donations in kind of services by Eurosite members/friends (e.g. legal services, communication, event logistics etc.).

Summary Annual Accounts 2020

Eurosite-the European Land Conservation Network, Tilburg
TILBURG



RESULTS

Development of income and expenses

The result for 2020 amounts to € 515 compared to € 189 for 2019. The results for both years can be summarized as follows:

	2020		2019		Difference
	€	%	€	%	€
Sum of revenues	254,907	100.0	207,100	100.0	47,807
Expenses					
Costs related to grants	230,570	90.5	181,663	87.7	48,907
Wages and salaries	11,518	4.5	12,739	6.2	-1,221
Amortisation and depreciation	844	0.3	278	0.1	566
Other operating expenses	11,346	4.5	12,009	5.8	-663
	254,278	99.8	206,689	99.8	47,589
Balance of revenues and expenses	629	0.2	411	0.2	218
Financial income and expenses	-114	-	-222	-0.1	108
Result	515	0.2	189	0.1	326

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FINANCIAL POSITION

The balance sheet can be summarized as follows:

	<u>31-12-2020</u>	<u>31-12-2019</u>
	€	€
Long term funds:		
Association capital	7,270	6,755
Long term investments:		
Tangible fixed assets	6,077	4,617
Working capital	<u>1,193</u>	<u>2,138</u>
This amount is applied as follows:		
Receivables, prepayments and accrued income	96,544	36,321
Cash at banks and in hand	28,652	89,074
	<u>125,196</u>	<u>125,395</u>
Debit: Short-term debt	124,003	123,257
Working capital	<u>1,193</u>	<u>2,138</u>

We trust in this to have fulfilled your assignment. We will gladly provide further explanations upon request.

Sincerely yours,

Waalre, March 26, 2021

Witlox Van den Boomen Accountants N.V.

M.J. Denis Msc RA